



2017 REfocus Summit

8:30-1:30 P.M. | WEDNESDAY, OCTOBER 11, 2017 | DENNY SANFORD PREMIER CENTER, CONVENTION CENTER

PRESENTED BY



Staying on Trend with Everything Real Estate



STEFAN SWANEPOEL

Named one of Inman's "The Real Estate INFLUENCERS of 2017!" Stefan Swanepoel is a highly sought after real estate industry speaker, internationally recognized for the Swanepoel Trends Report, T3 Tech Guide and the new T3 Summit, targeted toward CEO's and other C-Level Thought Leaders shaping the real estate industry.

Topics: Tracking the Most Significant Trends in Real Estate and The D.A.N.G.E.R. Report



NOBU HATA

NAR Director of Member Engagement and former REALTOR® with Edina Realty in Minnesota. Nobu brings insight and context of agent, brokerage and association issues up the national pipeline and delivers value-added information down, both in-person and online. Notably, Nobu was named Stefan Swanepoel's "Top 200 Most Influential in Real Estate", 2014 & 2015.

Topic: What Buyers and Sellers Want



SASHA FARMER

Vice President of Montague, Miller & Co., REALTORS®, a 100+ agent firm in Charlottesville, VA and runs a 5 person real estate team, The Sasha Farmer Team. Sasha was recently selected one of the top "30 Under 30 REALTORS®" by REALTOR® Magazine.

Topic: Leveraged Listings: From Lead to Lifelong Client

SPONSORS



REGISTRATION & MORE

2017raserefocusfsd.eventbrite.com:

EARLY BIRD: \$64.29 by Sept. 30th, if not SOLD OUT
REGULAR FEE: \$85.39

Price includes light breakfast, snacks and beverages.

HOTELS:

Sheraton Sioux Falls & Convention Center
- Room Block: \$109, (800) 325-3535
Hilton Garden Inn, Downtown
Holiday Inn City Centre, Downtown

SITES:

Downtown Sioux Falls | Falls Park
Washington Pavilion of Arts & Science
McKenna Park
Terrace Park & Japanese Gardens



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REGISTER AT:

Class is pending approval by the SD Real Estate Commission: 3 Elective Hrs.



Event Registration link: <http://2017raserefocusfsd.eventbrite.com>

CANCELLATION POLICY

#REFOCUSFSD

Cancellations must be received a minimum 3 days prior to scheduled class to receive a full refund. You may call the RASE Education Department at 605-334-4752 or cancel your registration online. There is no refund if student fails to appear for class.

Class attendance policy: A participant will not receive credit for a course if he or she is absent for more than ten percent of the classroom hours. This will be strictly enforced - there are no exceptions. Please be on time and make plans to stay for the entire course. Those who fail to arrive on time or attend will forfeit the class fee and will not receive CE credit. Transferring of funds from one class to another is not allowed. No exceptions will be made regarding this policy.